

# ABAS ERP

# EXTENDED PROFILE

## OVERVIEW

abas ERP is a software system for mid-sized manufacturers, retailers, distributors, and service providers.

Deployable via the cloud or on-premise, the system can be accessed via any desktop browser and its native mobile iOS and Android apps.

User training consists of project-level training and test scenarios. These allow end users to learn about the ERP software in a real-world environment. This real-world training is also complemented by resources present in the abas eLearning system.

## KEY FEATURES

- **Comprehensive manufacturing management:** abas ERP provides advanced tools for production planning and control, helping manufacturers optimize their operations with real-time data. It features job shop scheduling, capacity planning, and production monitoring to help businesses quickly adapt to market changes.
- **Integrated business intelligence:** Powerful analytics and reporting tools allow users to gain a deeper understanding of their business performance. The system's BI capabilities allow for the creation of customizable dashboards and detailed reports that provide actionable insights.
- **Enhanced supply chain visibility:** abas ERP supports end-to-end supply chain management, offering features for procurement, inventory control, and logistics. This ensures that companies can maintain optimal stock levels, reduce lead times, and improve supplier collaboration.
- **Customer Relationship Management (CRM):** The integrated CRM module helps businesses manage customer interactions, track sales opportunities, and improve customer satisfaction. This module provides a 360-degree view of customer data, facilitating personalized communication and stronger relationships.
- **Financial management:** abas includes a comprehensive suite of financial tools that streamline accounting processes, from general ledger and accounts payable/receivable to budgeting and financial forecasting. This integration helps ensure financial accuracy and compliance with regulatory standards.
- **Global reach, local expertise:** With a presence in over 25 countries and a network of local partners, Abas ERP combines global best practices with local industry knowledge, providing a solution that is both comprehensive and relevant to regional market dynamics.

## EVOLUTION UNDER FORTERRO

In 2019, Forterro, a European ERP software group backed by Battery Ventures, acquired Abas Software AG to expand its range of solutions for the industrial mid-market, with subsequent acquisitions of abas System GmbH in 2022 and abas BS in 2023 to expand market reach in Germany and Spain.

## SOFTWARE SPECIFICATION

<b>OVERVIEW</b>	
<b>PRODUCT NAME</b>	Abas ERP
<b>BUSINESS SECTORS</b>	
<b>DISTRIBUTION</b>	✗
<b>GOVERNMENT &amp; NPO</b>	✗
<b>MANUFACTURING</b>	✓
<b>RETAIL</b>	✗
<b>SERVICES</b>	✓
<b>INDUSTRY</b>	
<b>AEROSPACE &amp; DEFENSE</b>	✓
<b>AUTOMOTIVE</b>	✓
<b>CHEMICAL</b>	✓
<b>CONSTRUCTION</b>	✓
<b>COSMETICS</b>	✓
<b>ELECTRONICS</b>	✓
<b>ENERGY/POWER/UTILITIES</b>	✗
<b>ENGINEERING</b>	✓
<b>FASHION</b>	✓
<b>FINANCIAL SERVICES</b>	✓
<b>FOOD &amp; BEVERAGE</b>	✓
<b>LOCAL GOVERNMENT</b>	✓

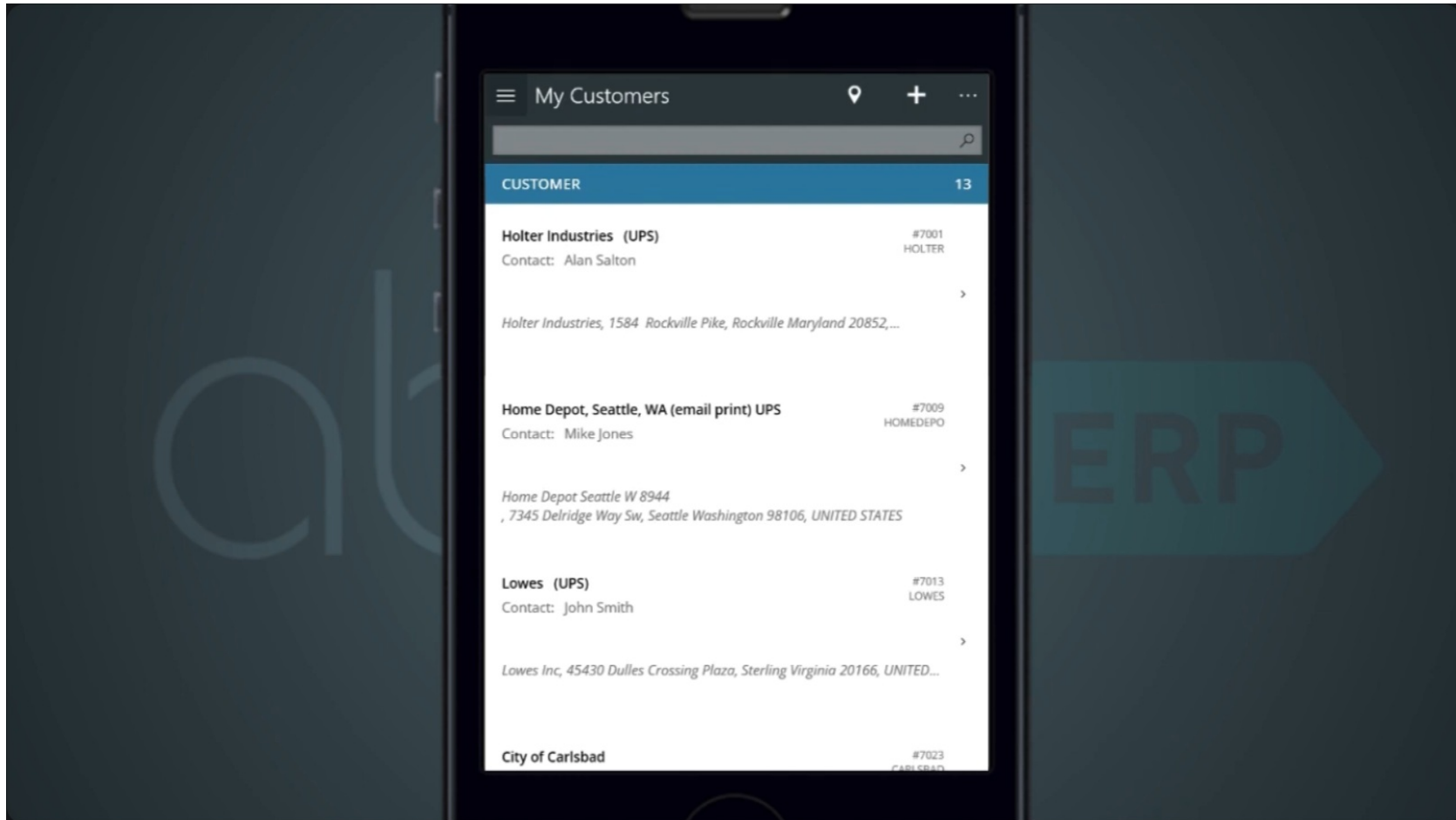
<b>MEDIA</b>	✓
<b>MEDICAL &amp; HEALTHCARE</b>	✓
<b>METALWORKING</b>	✓
<b>OILFIELD</b>	✓
<b>PACKAGING</b>	✓
<b>PAINT &amp; ADHESIVES</b>	✓
<b>PHARMACEUTICAL</b>	✓
<b>PLASTICS &amp; RUBBER</b>	✓
<b>PRINT &amp; DESIGN</b>	✓
<b>RENTAL</b>	✓
<b>TELECOMMUNICATIONS</b>	✓
<b>WOODWORKING</b>	✓
<b>CANNABIS</b>	✓
<b>EDUCATION</b>	✗
<b>NONPROFIT</b>	✗
<b>ERP SOFTWARE FEATURES</b>	
<b>BILLING</b>	✓
<b>BUSINESS INTELLIGENCE/ANALYTICS</b>	✓
<b>COSTING</b>	✓
<b>CRM</b>	✓
<b>CUSTOMER SERVICE</b>	✓
<b>PRODUCT DESIGN</b>	✗
<b>FINANCIALS &amp; ACCOUNTING</b>	✓
<b>HR</b>	✗
<b>INVENTORY MANAGEMENT</b>	✓

<b>ORDER MANAGEMENT</b>	✓
<b>PLANNING &amp; SCHEDULING</b>	✓
<b>PROJECT MANAGEMENT</b>	✓
<b>PURCHASING</b>	✓
<b>QUALITY CONTROL</b>	✓
<b>SALES</b>	✓
<b>SHIPPING &amp; DISTRIBUTION</b>	✓
<b>SUPPLY CHAIN MANAGEMENT</b>	✓
<b>WAREHOUSE MANAGEMENT</b>	✓
<b>ASSET MANAGEMENT</b>	✓
<b>DOCUMENT MANAGEMENT</b>	✓
<b>CUSTOMER SUITABILITY</b>	
<b>ENTERPRISE (1000+ EMPLOYEES)</b>	✗
<b>MEDIUM SIZE (251-1000 EMPLOYEES)</b>	✓
<b>SMALL BUSINESS (1-250 EMPLOYEES)</b>	✓
<b>ADDITIONAL PRODUCT INFO</b>	
<b>MULTI LANGUAGE</b>	✓
<b>MULTI CURRENCY</b>	✓
<b>CUSTOMIZABLE</b>	✗
<b>SYSTEM HOSTING</b>	
<b>CLOUD</b>	✓
<b>INSTALLED ON PREMISE</b>	✓
<b>FURTHER INFORMATION</b>	
<b>PRICING</b>	\$1,440

**IMPLEMENTATION TIMEFRAME**

4-7 months

## SOFTWARE SCREENSHOTS





Vendor - Edit (60036) HBS - HBS Distribution CO.LTD. Shanghai

Vendor Overview

**CONTACT INFORMATION**

HBS Distribution CO.LTD.  
No. 14 Lane 200, Long Hua Road,  
Minhang (Shanghai)  
201 114 Shanghai  
PEOPLE'S REPUBLIC OF CHINA

**REVENUE**

Four year 2013: 0.00 EUR  
Four year 2014: 0.00 EUR  
Four year 2015: 0.00 EUR

**OUTSTANDING TRANSACTIONS**

Process type	Number	Value
Blanket order	0	0.00 EUR
Request	0	0.00 EUR
Purchase order	1	26,666.04 EUR
Pending slip	0	0.00 EUR
Invoice	0	0.00 EUR

**OUTSTANDING ITEMS**

Item name	Allocated
445.00 EUR	562,872.41
300.00 EUR	548,939.99

Period (days): 0.00, 10.00, 20.00, 30.00, 40.00, 50.00, 60.00, 70.00, 80.00, 90.00, 100.00

Resource allocation - Blank orders | Inventory items | Capacity analysis | Simulation | Settings

Customer: HFW AC 8000 Maschinen  
Plant No.: 30038  
Prod. Director: Blanket HB 76687667

Operation: 8000.09  
Material: 30038  
Res. No.:  
Setting-up time:  
Single time:  
Lead time:

13/7/2015

Res.	Q1	Q2	Q3	Q4	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10
Blanket HB 7667														
GREEN Laminator														
Tractor TH 4005														
Laminator 200														
GREEN Printer 2														
Scanter A3ex 2.4														
20000														
Tractor TH 4005														
GREEN Printer 2														
Laminator 200														
GREEN Laminator														
Tractor TH 4005														
GREEN Laminator														
Tractor TH 4005														
Scanter A3ex 2.4														
Tractor TH 4005														
Laminator 200														
Tractor TH 4005														
Scanter A3ex 2.1														
Laminator 200														

SALES COCKPIT

all products | Europe | All clients

Overview

	2014	2014	2014	2015	2015	2015
	OCT	NOV	DEC	Jan	Feb	Mar
Revenue	4,780,395.36	3,796,163.65	4,213,093.95	4,491,872.66	5,972,346.17	3,871,896.39
Maximum price	276,953.65	254,189.19	300,927.77	466,926.81	437,446.87	437,436.00

TREND TOP 5

	2014	2014	2014	2015	2015	2015
	OCT	NOV	DEC	Jan	Feb	Mar
30026 Tractor TH 4005	1,823,024.00	1,739,212.00	2,171,999.00	1,995,179.00	1,907,718.00	895,977.00
30023 GREEN Laminator	1,155,649.00	656,039.00	576,199.00	265,149.00	959,999.00	791,949.00
30024 GREEN Laminator	688,479.00	456,619.00	366,902.00	772,669.00	528,696.00	264,273.00
30028 Laminator 200	291,949.00	291,649.00	379,000.00	376,649.00	379,999.00	167,669.00
30023 Laminator 200	26,242.00	29,992.00	29,992.00	46,512.00	98,102.00	96,719.00

CHARTS

REVENUE EUROPE OCT 2014 - MAR 2015

TOP 5 SALES PRODUCTS OCT 2014 - MAR 2015