



# EPICOR KINETIC EXTENDED PROFILE

## EPICOR

### OVERVIEW

Epicor Kinetic (formerly Epicor ERP) is a cloud ERP for manufacturers. Its user-friendly interface is customizable and offers built-in learning tools and real-time business insights. The platform also provides collaboration tools to help with your business operations.

Kinetic provides a range of functions for managing modern, future-ready business processes, with features designed to support data utilization and digital transformation. It is built to be scalable, aiming to assist companies in their growth and competitive positioning.

## MANUFACTURING SOFTWARE BACKED BY EPICOR'S DECADES OF INDUSTRY EXPERTISE

Epicor Kinetic has an increasingly broad focus on planning and managing all resources, both within and across locations and company boundaries.

This expanded scope is most strongly felt in:

- Customer Relationship Management (CRM)
- Supply Chain Management (SCM)
- Advanced Planning and Scheduling (APS),
- Product Lifecycle Management (PLM)
- Advanced Manufacturing Execution System (MES)
- Quality Management System (QMS)
- Field Service Management (FSM), and
- Business Process Management (BPM), to name only a few.

Manufacturers of all sizes have recognized the value of an integrated suite rather than trying to piece disparate solutions together.

## EMBEDDED AI, SUSTAINABILITY AND COMPLIANCE FEATURES

Epicor's recent updates have fully integrated the Prism AI assistant into main workflows. Key changes include:

- **Sustainability Tracking:** CO<sub>2</sub> data is now recorded in financial accounts, allowing you to measure environmental impact alongside costs and performance.
- **Easier Global Trade:** New features like expanded Incoterms, updated e-invoicing, and country-specific tax improvements make international transactions smoother.
- **Smarter Financial Planning:** The FP&A tool now offers more flexible data mapping, improving both compliance and business insights.

## FREQUENTLY ASKED QUESTIONS

### WHAT IS THE DIFFERENCE BETWEEN EPICOR ERP AND EPICOR KINETIC?

Epicor Kinetic is the rebranded and updated version of Epicor ERP, launched to modernize the platform with a more user-friendly, cloud-focused approach. While they were both built to support the manufacturing and distribution industries, there are some key differences:

- **UI:** Epicor Kinetic introduces a redesigned, more intuitive user interface compared to the earlier Epicor ERP versions. The Kinetic UI emphasizes ease of use, with guided navigation, customizable dashboards, and a modernized, responsive design that reduces learning curves.
- **Cloud-first architecture:** While Epicor ERP offered cloud deployment options, Epicor Kinetic is built with a cloud-

first approach, promoting remote access, automatic updates, and scalability. Kinetic's architecture is optimized for cloud use, though it still supports on-premise and hybrid deployment models for flexibility.

- **Enhanced embedded learning tools:** Epicor Kinetic includes more extensive, embedded learning and training tools designed to support user onboarding and continuous learning directly within the application. These help users quickly adapt to the software and make the most of its features.
- **Advanced capabilities for digital transformation:** Kinetic offers new and updated modules to support manufacturing digital transformation, including Advanced Planning and Scheduling (APS), enhanced Customer Relationship Management (CRM), and improved analytics and reporting.
- **Future-proof development:** Epicor Kinetic is a future-ready ERP platform designed to embrace trends like IoT, AI, and machine learning. It offers advanced tech integration compared to its legacy counterpart.

## WHAT IS THE DIFFERENCE BETWEEN EPICOR KINETIC AND PROPHET 21?

Kinetic's primary focus is manufacturing (make-to-order, engineer-to-order, and complex production), whereas Prophet 21's is wholesale distribution, warehousing, and inventory management.

Epicor Kinetic is best for manufacturers needing real-time insights, deep production scheduling, and robust customization, while [Prophet 21](#) is better suited to distributors in need of fast, integrated CRM, order, and supply chain management.

## HOW MUCH DOES EPICOR KINETIC COST?

Epicor Kinetic operates on a subscription model dependent on (concurrent) users and requirements. Download the extended software profile for more information.



## SOFTWARE SPECIFICATION

<b>OVERVIEW</b>	
<b>PRODUCT NAME</b>	Epicor Kinetic
<b>BUSINESS SECTORS</b>	
<b>DISTRIBUTION</b>	✗
<b>GOVERNMENT &amp; NPO</b>	✗
<b>MANUFACTURING</b>	✓
<b>RETAIL</b>	✗
<b>SERVICES</b>	✗
<b>INDUSTRY</b>	
<b>AEROSPACE &amp; DEFENSE</b>	✓
<b>AUTOMOTIVE</b>	✓
<b>CHEMICAL</b>	✗
<b>CONSTRUCTION</b>	✓
<b>COSMETICS</b>	✗
<b>ELECTRONICS</b>	✓
<b>ENERGY/POWER/UTILITIES</b>	✗
<b>ENGINEERING</b>	✓
<b>FASHION</b>	✗
<b>FINANCIAL SERVICES</b>	✗
<b>FOOD &amp; BEVERAGE</b>	✗
<b>LOCAL GOVERNMENT</b>	✗
<b>MEDIA</b>	✗

MEDICAL & HEALTHCARE	✓
METALWORKING	✓
OILFIELD	✗
PACKAGING	✓
PAINT & ADHESIVES	✗
PHARMACEUTICAL	✗
PLASTICS & RUBBER	✓
PRINT & DESIGN	✗
RENTAL	✗
TELECOMMUNICATIONS	✗
WOODWORKING	✓
CANNABIS	✗
EDUCATION	✗
NONPROFIT	✗
<b>ERP SOFTWARE FEATURES</b>	
BILLING	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓
COSTING	✓
CRM	✓
CUSTOMER SERVICE	✓
PRODUCT DESIGN	✓
FINANCIALS & ACCOUNTING	✓
HR	✓
INVENTORY MANAGEMENT	✓
ORDER MANAGEMENT	✓

<b>PLANNING &amp; SCHEDULING</b>	✓
<b>PROJECT MANAGEMENT</b>	✓
<b>PURCHASING</b>	✓
<b>QUALITY CONTROL</b>	✓
<b>SALES</b>	✓
<b>SHIPPING &amp; DISTRIBUTION</b>	✓
<b>SUPPLY CHAIN MANAGEMENT</b>	✓
<b>WAREHOUSE MANAGEMENT</b>	✓
<b>ASSET MANAGEMENT</b>	✓
<b>DOCUMENT MANAGEMENT</b>	✓
<b>CUSTOMER SUITABILITY</b>	
<b>ENTERPRISE (1000+ EMPLOYEES)</b>	✓
<b>MEDIUM SIZE (251-1000 EMPLOYEES)</b>	✓
<b>SMALL BUSINESS (1-250 EMPLOYEES)</b>	✓
<b>ADDITIONAL PRODUCT INFO</b>	
<b>MULTI LANGUAGE</b>	✓
<b>MULTI CURRENCY</b>	✓
<b>CUSTOMIZABLE</b>	✗
<b>SYSTEM HOSTING</b>	
<b>CLOUD</b>	✓
<b>INSTALLED ON PREMISE</b>	✓
<b>FURTHER INFORMATION</b>	
<b>ADDITIONAL INFORMATION</b>	Minimum implementation fee: \$50,000
<b>PRICING</b>	~\$175/user/month (5-user min.)
<b>IMPLEMENTATION TIMEFRAME</b>	24 weeks





