



VISUAL ESTITRACK EXTENDED PROFILE

OVERVIEW

Visual EstiTrack ERP is an on-premises shop management system that runs on all current Microsoft operating systems. Both single and mixed-mode manufacturing are supported. The system also includes barcode tracking, costing, scheduling, Gantt charts, a visual shop floor, material management, purchasing, shipping, and quality management.

A fully integrated and comprehensive accounting solution, Visual Books, is optionally available. Visual EstiTrack interfaces with the on-premises QuickBooks accounting solution.

Visual EstiTrack ERP's revolutionary Touch Scheduling Board allows managers and operators to communicate throughout their shop using touch screen monitors. The Touch Scheduling Board's drag-and-drop tools, automated scheduling, and real-time operations monitoring enable staff to easily view priorities, order statuses, and due dates.

Visual EstiTrack is an ideal fit for small and medium-sized job shop owners seeking comprehensive ERP functionality, affordable pricing, and speedy implementation. Henning Software products support multi-currency and multi-site operations.

FEATURE OVERVIEW



SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	Visual EstiTrack
BUSINESS SECTORS	
DISTRIBUTION	✗
GOVERNMENT & NPO	✗
MANUFACTURING	✓
RETAIL	✗
SERVICES	✗
INDUSTRY	
AEROSPACE & DEFENSE	✓
AUTOMOTIVE	✓
CHEMICAL	✗
CONSTRUCTION	✗
COSMETICS	✗
ELECTRONICS	✗
ENERGY/POWER/UTILITIES	✗
ENGINEERING	✓
FASHION	✗
FINANCIAL SERVICES	✗
FOOD & BEVERAGE	✗
LOCAL GOVERNMENT	✗

MEDIA	×
MEDICAL & HEALTHCARE	×
METALWORKING	✓
OILFIELD	×
PACKAGING	×
PAINT & ADHESIVES	×
PHARMACEUTICAL	×
PLASTICS & RUBBER	✓
PRINT & DESIGN	×
RENTAL	×
TELECOMMUNICATIONS	×
WOODWORKING	✓
CANNABIS	×
EDUCATION	×
NONPROFIT	×
ERP SOFTWARE FEATURES	
BILLING	✓
BUSINESS INTELLIGENCE/ANALYTICS	✓
COSTING	✓
CRM	✓
CUSTOMER SERVICE	✓
PRODUCT DESIGN	×
FINANCIALS & ACCOUNTING	✓
HR	✓
INVENTORY MANAGEMENT	✓

ORDER MANAGEMENT	✓
PLANNING & SCHEDULING	✓
PROJECT MANAGEMENT	✓
PURCHASING	✓
QUALITY CONTROL	✓
SALES	✓
SHIPPING & DISTRIBUTION	✓
SUPPLY CHAIN MANAGEMENT	✓
WAREHOUSE MANAGEMENT	✓
ASSET MANAGEMENT	✓
DOCUMENT MANAGEMENT	✓
CUSTOMER SUITABILITY	
ENTERPRISE (1000+ EMPLOYEES)	✗
MEDIUM SIZE (251-1000 EMPLOYEES)	✓
SMALL BUSINESS (1-250 EMPLOYEES)	✓
ADDITIONAL PRODUCT INFO	
MULTI LANGUAGE	✗
MULTI CURRENCY	✓
CUSTOMIZABLE	✓
SYSTEM HOSTING	
CLOUD	✗
INSTALLED ON PREMISE	✓
FURTHER INFORMATION	
PRICING	Not Available

SOFTWARE SCREENSHOTS

Job Estimating - [Number: MIKEPART P/N: 5190400]

General Information

Quote Number: MIKEPART
 Quote Date: 03/03/2014
 Quote Status: Open
 Follow-Up Date: //
 Prepared By: Setup Account
 Request Number:
 Request Date: //
 Sent Date: //
 Last Updated: 03/17/2014
 Engineer: Generic
 Lead Time:
 Quote Valid for: 30 Days
 Price Unit: EACH

Customer Information

Customer: A1
 Contact: PAUL WILLIAMS
 Delivery:
 Ship Via: CCX
 FOB: HUDSON OH
 Terms: Net 30 Days
 Address: AMERICAN AUTOMOTIVE
 555 Main Street
 Hudson OH 44236

Quote and Run Quantities

Quote Quantity	Setups	Run Quantity	EAU	Don't Print	Display
100	1.00	100		<input type="checkbox"/>	<input type="checkbox"/>
5,000	1.00	5,000		<input type="checkbox"/>	<input type="checkbox"/>
10,000	2.00	10,500		<input checked="" type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>

Op	Workcenter	SETUP			PRODUCTION					
		Hrs	Rate	Total	Gross	%	Net	Hrs/EACH	Rate	Cost/EACH
10	Sawing #1	2.00	25.00	50.00	60.00	85	51.00	0.01	50.00	0.9804
20	CNC50 Mill	4.00	50.00	200.00	12.00	100	12.00	0.08	50.00	4.1667
30	Inspection	0.00	25.00	0.00	0.00	100	0.00	0.00	25.00	0.0000

Total Setup: 250.00 Cost Per EACH: 5.1471

Total Manufacturing Costs

Quantities to Run	100.000	5,000.000	10,500.000	0.000	0.000
Setup	250.00	250.00	500.00		
In-house Operations	514.71	25,735.50	54,044.55	0.00	0.00
Subcontracting	0.00	0.00	0.00	0.00	0.00
Total Costs	764.71	25,985.50	54,544.55	0.00	0.00

Materials

B	Material Description	Shape	PO UOM	Quantity	Unit Cost	Total Cost	MU%	Total Price
	.512L14PLATE	PLATE	Pound	3260.16	2.00	6520.32	0%	6520.3200

Mat'l Rounding: Don't Round Round Up

Operations / Materials Worksheet

Op	Workcenter	Hrs	Rate	Total	Gross	%	Net	Hrs/EACH	Rate	Cost/EACH
10	Sawing #1	2.00	25.00	50.00	60.00	85	51.00	0.01	50.00	0.9804
20	CNC50 Mill	4.00	50.00	200.00	12.00	100	12.00	0.08	50.00	4.1667
30	Inspection	0.00	25.00	0.00	0.00	100	0.00	0.00	25.00	0.0000

Total Setup: 250.00 Cost Per EACH: 5.1471

Materials

Desc	Invent No	Op Assign	Seq No	Quantity	Unit	Mat'l Cost/Pc	Total Price
				3,260.16	Lbs	65.20320	6520.3200

General Ledger Custom Report Writer

Search Report Definition Column Definitions Row Definitions

GL Custom Report Definition

Report Code: **INCOME1** Use Name as Title

Report Name: **INCOME STATEMENT**

Report Type: **4 Columns - Portrait** Round to Nearest Dollar

Report Title: **INCOME STATEMENT**

Criteria Defaults Title Band Header Band Footer Band Summary Band

Report Criteria Definition (Defaults values into the report criteria screen)

Include Account Numbers
 Include Only Non-Zero Accounts
 Include Detail and Master Accounts Only
 Include Headers and Totals Only
 Include Sub-Account Balances
 Include Department/Division Detail

Division: Include Division Only
 Department: Include Department Only

Save Cancel Print Report

Visual JobTrack - Hanning Software (Setup Account)

Customers Quotes Engineering Orders Scheduling Production Materials Vendor Quality Tables Utilities Edit Help Exit

Customer Chart

Sort by: Div (Cell) Dept Shop Order No

Order Number	Div	Dept	Shop Order No	Subs	2014	01/01	02/01	03/01	04/01	05/01	06/01	07/01	08/01	09/01	10/01	11/01	12/01
100222-01	1	10	000R	1	0	11	03/27-03/27										
100222-01	2	10	000R	15	1	47	04/02-04/02										
100222-01	3	10	000R	20	2	78	04/10-04/10										
100248	1	10	0018M	8	0	00	11/24-11/24										
100231	1	10	018M	100	51	11	03/28-03/28										
100248	1	10	018RF	8	0	00	11/28-11/28										
100223	1	10	018RF	28	28	00	03/24-03/24										
100231	1	10	018RF	100	28	00	03/28-03/28										
100223	1	10	042RF	20	28	00	03/24-03/24										
100250	1	10	042RF	2000	30	00	03/24-03/24										
100241	1	10	042RF	800	18	00	03/24-03/24										
100251	1	10	042RF	10000	100	00	03/25-04/09										
100237	1	10	048M	0	0	00	12/01-12/01										
100236	1	10	048M	1000	23	01	03/22-03/22										
100227	1	10	048M	100	22	29	03/24-03/24										
100222	1	10	048M	1	9	49	03/28-03/27										
100222-01	1	10	048M	1	4	03/27-03/27											
100222	2	10	048M	15	21	43	03/27-03/31										
100222-01	1	10	048M	10	21	49	03/31-04/02										
100236	1	10	048M	100	31	01	04/02-04/02										
100222	3	10	048M	28	38	71	04/07-04/11										
100222-01	1	10	048M	28	38	71	04/11-04/14										
100249	1	10	048RF	2	11	74	03/24-03/24										
100247	1	10	048RF	1	2	38	03/24-03/24										
100220	1	10	048RF	8000	491	20	03/24-03/30										

Customer Maintenance

Customer: **AA** Type: **AA** Name: **AMERICAN AUTOMOTIVE**

Mainly Address - **Sales To** Bill To Address

Address: **500 MAIN STREET** Phone: **216.521.1234**
102 Suite Fax: **216.521.1111**

City: **WOODSON** State/Prov: **OH** Zip/Postal Code: **44208**

Country: **USA**

General Information
 Status: **Active** Created: **08/02/2000** Credit Limit: **600,000.00** Custom Forms
 Payment Terms: **Net 30 Days** Sales Tax: **SALES** Accounts Receivable: **SALES**
 AcctRef. GL No: **1000** Vendor Code: **4240.AA**
 Surcharge: **East** Distribution: **09276412**
 Mail Code/Territory: **East** Currency: **USD**
 Default Sales Representatives - Commission
 Sales Rep 1: **JERRY DEE** Commission %: **10.00**
 Sales Rep 2: **DAVE BROWN** Commission %: **8.00**

Sales Taxes
 Sales Tax Code 1: **SALES TAX** Sales Tax Code 2: **SALES TAX**

Shipping
 Ship Via: **CCX** Pick & Hold Location: **MULCHES** Days: **2**
 Default Terms: **Net 30** Ship Window: **2** Life Assurance: **Yes**

Automatic Email Distributions
 Email Invoices to address: **bill@americanautomotive.com**
 Email Advance Shipment Notifications to:
 Email Statements to address:

Inventory Maintenance

General Allocations Heats/Warranties Tooling/Class Packaging Locations Lots Journal Net Changes Routing Revs

Inventory Definition
 Inventory No.: **12SRDCOIL** Description: **12SRDCOIL**

Part No.: **12SRDCOIL** Rev: **1** Division: **FFD** Standard Cost/Lb: **0.0000**
 Drawing No.: **RAW STC** Rev: **1** Method: **FFD** Average Cost/Lb: **0.2211**

Inventory Type: **RAW STC** Product Code: **1** Dist. Code: **1** Selling Price/Costs
 Stock Unit Type: **1** Stock UOM: **Lb** (Kil) Reduce components when shipped
 Consume by Stock UOM Value: **78.0700**

Linear UOM: **Inches** Purchase UOM: **Lb** Master - No Serialize
 Status: do not auto reduce from job cards

Supplier
 Code: **MET** Non-stocked Item
 Source: **Buy** Approved Only
 Part Number: **500.000**
 Reorder Level: **100.000**
 Reorder Quantity: **14**
 Lead Time (Days): **14**
 Date Received: **08/18/2004**
 Last Cost: **0.4000** **0.4000**
 Qty Rec'd: **100** **100**

Quantities
 Pounds On-Hand: **344.065** Bars On-Hand: **0.00**
 Allocated: **72.600** Allocated: **0.00**
 Needed: **228.435** Needed: **0.00**
 On-Order: **0.000** Pounds Used: **5.320**
 Available to Ship: **344.065** Available to Produce: **344.065**

Raw Material
 Shape: **RD COIL** Matl Type: **STEEL 12L14 100-150 HE** Finish: **1**
 Diameter: **0.12500** Tol: **+0.0000** **-0.0000**
 Lbs/Ft: **0.04167**