



# MICROSOFT DYNAMICS 365 BUSINESS CENTRAL (FORMERLY MICROSOFT DYNAMICS NAV) EXTENDED PROFILE



Microsoft Dynamics 365  
Business Central

## OVERVIEW

Microsoft Dynamics 365 Business Central (formerly NAV) is a comprehensive ERP solution for small to medium-sized businesses (SMBs) looking to streamline their operations, optimize financial control, and drive growth through enhanced

## FEATURE OVERVIEW

operational visibility.

Renowned for its adaptability and scalability, Dynamics NAV has evolved within the Microsoft Business Central ecosystem, making it accessible as both an on-premises and cloud-hosted solution.

## MICROSOFT DYNAMICS NAV TRANSITION TO BUSINESS CENTRAL

As Dynamics NAV became part of the Microsoft Business Central family, it expanded its capabilities while retaining a similar interface, streamlining the transition for existing NAV users.

BC offers more advanced cloud-based tools and further customization options, differentiating itself with the full spectrum of [Dynamics 365's integration](#).

## KEY FEATURES OF D365 BUSINESS CENTRAL:

- **Financial management:** Advanced tools to manage accounting, budgeting, and financial reporting.
- **Supply chain and inventory control:** Efficient inventory and supply chain management for improved operational efficiency.
- **Manufacturing and warehouse management:** Tools to simplify and automate manufacturing and warehouse processes.
- **Project and resource management:** Comprehensive project tracking and resource allocation to maximize productivity.

Business Central includes advanced capabilities like multi-currency support, business intelligence, and enhanced data security measures.

## INTEGRATED WITH MICROSOFT OFFICE SUITE

A notable feature of Dynamics 365 Business Central is its integration with Microsoft Office. It works intuitively with Outlook, Word, and Excel, letting users manage tasks directly in app. This integration makes D365 particularly user-friendly for organizations already using MS Office

## DEPLOYMENT FLEXIBILITY

Dynamics 365 BC offers flexible deployment options:

- **On-premises:** Allows for full control over data and infrastructure, ideal for businesses with unique compliance requirements.
- **Cloud-based:** Supports remote access and enhanced scalability, appealing to businesses looking for cost-effective growth and maintenance.

The cloud-hosted model includes native iOS, Android, and Windows mobile app compatibility, empowering employees with on-the-go access to Business Central's ERP functionalities.

## FREQUENTLY ASKED QUESTIONS

### WHAT IS BUSINESS CENTRAL USED FOR? IS IT AN ERP OR CRM?

Business Central is an ERP system used to manage financials, operations, sales, and services, making it ideal for small

to mid-sized businesses.

It does include some CRM functionalities too, particularly around customer interactions, sales, and service management.

### **WHAT IS THE DIFFERENCE BETWEEN DYNAMICS NAV AND BUSINESS CENTRAL?**

NAV is the predecessor to Business Central. The platform is now cloud-optimized, more scalable, and seamlessly integrates with the full Dynamics 365 suite.

### **HOW MUCH DOES IT COST?**

D365 BC offers two plans: Essentials and Premium. Essentials covers finance, sales, and operations, with Microsoft Copilot included. Premium includes all Essentials features plus advanced tools for service management and manufacturing.

For pricing breakdowns and free trial information, download our extended [Dynamics 365 Business Central software profile](#).



## SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	Microsoft Dynamics 365 Business Central (formerly Microsoft Dynamics NAV)
BUSINESS SECTORS	
DISTRIBUTION	✓
GOVERNMENT & NPO	✗
MANUFACTURING	✓
RETAIL	✓
SERVICES	✓
INDUSTRY	
AEROSPACE & DEFENSE	✓
AUTOMOTIVE	✓
CHEMICAL	✓
CONSTRUCTION	✓
COSMETICS	✓
ELECTRONICS	✓
ENERGY/POWER/UTILITIES	✓
ENGINEERING	✓
FASHION	✓
FINANCIAL SERVICES	✓
FOOD & BEVERAGE	✓
LOCAL GOVERNMENT	✓

<b>MEDIA</b>	✓
<b>MEDICAL &amp; HEALTHCARE</b>	✓
<b>METALWORKING</b>	✓
<b>OILFIELD</b>	✓
<b>PACKAGING</b>	✓
<b>PAINT &amp; ADHESIVES</b>	✓
<b>PHARMACEUTICAL</b>	✓
<b>PLASTICS &amp; RUBBER</b>	✓
<b>PRINT &amp; DESIGN</b>	✓
<b>RENTAL</b>	✓
<b>TELECOMMUNICATIONS</b>	✓
<b>WOODWORKING</b>	✓
<b>CANNABIS</b>	✗
<b>EDUCATION</b>	✗
<b>NONPROFIT</b>	✗
<b>ERP SOFTWARE FEATURES</b>	
<b>BILLING</b>	✓
<b>BUSINESS INTELLIGENCE/ANALYTICS</b>	✓
<b>COSTING</b>	✓
<b>CRM</b>	✓
<b>CUSTOMER SERVICE</b>	✓
<b>PRODUCT DESIGN</b>	✗
<b>FINANCIALS &amp; ACCOUNTING</b>	✓
<b>HR</b>	✗
<b>INVENTORY MANAGEMENT</b>	✓

<b>ORDER MANAGEMENT</b>	✓
<b>PLANNING &amp; SCHEDULING</b>	✓
<b>PROJECT MANAGEMENT</b>	✓
<b>PURCHASING</b>	✓
<b>QUALITY CONTROL</b>	✗
<b>SALES</b>	✓
<b>SHIPPING &amp; DISTRIBUTION</b>	✓
<b>SUPPLY CHAIN MANAGEMENT</b>	✓
<b>WAREHOUSE MANAGEMENT</b>	✓
<b>ASSET MANAGEMENT</b>	✓
<b>DOCUMENT MANAGEMENT</b>	✓
<b>CUSTOMER SUITABILITY</b>	
<b>ENTERPRISE (1000+ EMPLOYEES)</b>	✗
<b>MEDIUM SIZE (251-1000 EMPLOYEES)</b>	✓
<b>SMALL BUSINESS (1-250 EMPLOYEES)</b>	✓
<b>ADDITIONAL PRODUCT INFO</b>	
<b>MULTI LANGUAGE</b>	✓
<b>MULTI CURRENCY</b>	✓
<b>CUSTOMIZABLE</b>	✓
<b>SYSTEM HOSTING</b>	
<b>CLOUD</b>	✓
<b>INSTALLED ON PREMISE</b>	✓
<b>FURTHER INFORMATION</b>	
<b>PRICING</b>	30-day free trial available, Essentials: \$70/user/month, Premium: \$100/user/month. Paid annually.



## SOFTWARE SCREENSHOTS

The image displays two views of the Microsoft Dynamics 365 Business Central interface for the company CRONUS USA, Inc. The desktop view on the left shows a comprehensive dashboard with a left-hand navigation pane and a main content area. The mobile view on the right shows a simplified, responsive version of the same dashboard.

**Desktop View Dashboard:**

- Header:** Dynamics 365 Business Central, CRONUS USA, Inc. (ADMIN)
- Navigation Pane:** Customers, Vendors, Items, Bank Accounts, Chart of Accounts
- Activities:**
  - Sales This Month: \$91,846
  - Overdue Sales Invoice Amount: \$63,890
  - Overdue Purch. Invoice Amount: \$49,422
  - Sales Invoices Predicted Overdue: 0
- Ongoing Sales:**
  - Sales Quotes: 2
  - Sales Orders: 11
  - Sales Invoices: 7
- Ongoing Purchases:**
  - Purchase Orders: 8
  - Ongoing Purchase Invoices: 3
  - Purch. Invoices Due Next Week: 0
- Payments:**
  - Unprocessed Payments: 1
  - Average Collection Days: 5.8
  - Outstanding Vendor Invoices: 13
- Scan documents:** Create Incoming Doc. from Camera
- Business Performance:**
  - Top Five Customers by Sales Value (Donut Chart):
    - All Other Customers
    - 20000 - Trey Research
    - 40000 - Alpine Ski House
    - 10000 - Adatum Corporation

**Mobile View Dashboard:**

- Header:** Dynamics 365 Business Central, CRONUS USA, Inc.
- Activities:**
  - Sales This Month: \$500,000
  - Overdue Sales Invoice Amount: \$70,024
  - Overdue Purch. Invoice Amount: \$49,422
  - Sales Invoices Predicted Overdue: 0
- ONGOING SALES:**
  - Sales Quotes: 3
  - Sales Orders: 5
  - Sales Invoices: 8
- ONGOING PURCHASES:**
  - Purchase Orders: 4
  - Ongoing Purchase Invoices: 3
  - Purch. Invoices Due Next Week: 13
- APPROVALS:** (Partial view)

Reservation Worksheet

Field Name: DEMAT

Source Document	Sales to Customer Name	Document Date	Alt.	Item No.	Description	Location Code	Remaining Qty. to Reserve	Qty. to Reserve	Available Qty. to Reserve	Details
Sales Order S-CRD1000003	Atlanta Corporation	6/10/2013	0	2095.0	ATLANTA Whiteboard, base	PCS	12	12	0	Default
Sales Order S-CRD1000003	Atlanta Corporation	6/10/2013	0	1926.0	AWITTINGHAM Lamp	PCS	3	3	0	Link No.
Sales Order S-CRD1000003	School of Fine Art	6/22/2013	0	1925.0	ANYWHERE Conference Table	PCS	8	8	1	Outstanding quantity
Sales Order S-CRD1000004	Alpaca Ski House	5/15/2013	0	2095.0	STONEY Guest Chair, green	PCS	3	3	30	Reserved quantity
Transfer Outbound 1001		6/4/2013	0	1926.0	MEXICO Guest Chair, black	WEST PCS	3	3	3	Reserved from stock
Transfer Outbound 1001		6/4/2013	0	1926.0	MEXICO Guest Chair, black	EAST PCS	2	2	1	Inventory
Job JOB00010	School of Fine Art	1/25/2013	0	1926.0	RELIAN Guest Chair, yellow	PCS	2	2	32	Control stock
Job JOB00010	Atlanta Corporation	1/25/2013	0	1926.0	ANYWHERE Conference Table	PCS	1	1	1	Reserved quantity
Job JOB00010	Top Research	6/10/2013	0	1926.0	LONDON Guest Chair, blue	EAST PCS	8	8	0	Qty. in warehouse handling
Job JOB00010	Top Research	6/10/2013	0	1926.0	ANYWHERE Conference Table	EAST PCS	2	2	0	
Job JOB00010	Top Research	6/10/2013	0	1926.0	FRANKS Guest Chair, black	EAST PCS	4	4	0	

Customer Statistics

Customer No.	10000
Balance (S) All Vendor	0.00
Sales	23,856.00
Outstanding Orders (S)	0.00
Shipped Not Invd. (S)	0.00
Outstanding Invoices (S)	18,934.00
Revenue	0.00
Outstanding Serv. Orders (S)	0.00
Sen. Shipped Not Invoiced (S)	0.00
Outstanding Serv Invoices (S)	0.00
Payments	222,465.11
Payments (S)	0.00
Refunds (S)	0.00

Job Cost

JOB000010 - Reception area remodel

Job No. JOB000010, Description: Reception area remodel, Project Responsible: LINK, Budget Center: School of Fine Art, Last Date Modified: 3/6/2013

Job No.	Description	Est. No.	Est. Type	Start Date	Est. Date	Budget Total	Actual Total Cost	Billed Total Prod.	Invoiced Total Prod.
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								
1001	Phase 2 - Design								
1002	Phase 3 - Install								
1000	Phase 1 - Planning and Scope								